

# SAINT LUCIA

*Collection de Pépites*

VILLAS • B&Bs • BOUTIQUE HOTELS • INNS

*Travel Trade Digital Guide*

[HTTPS://WWW.STLUCIA.ORG/EN/COLLECTIONDEPEPITES/](https://www.stlucia.org/en/collectiondepepites/)



SAINT LUCIA



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## *Collection de Pépites*

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Saint Lucia is world-renowned for its natural beauty and range of spectacular resorts. For those who are looking for something off the beaten track or a bit more intimate, we introduce you to Collection de Pépites – showcasing a broad selection of unique island jewels, including local villas, B&Bs, boutiques and inns.

The name originates from Saint Lucia's French heritage and means a collection of small pieces or nuggets of gold. Hundreds of Collection de Pépites properties can be found throughout the island.

Collection de Pépites features villas, B&Bs, boutique hotels and inns with 35 rooms or fewer. Many of these gems offer distinct opportunities for visitors to discover culture, culinary and wellness experiences within truly one-of-a-kind accommodations. Perhaps a luxury villa with a view of the Pitons for a multi-generational family vacation, or a boutique hotel with gourmet dining to celebrate a major milestone. Or maybe a romantic cottage nestled in the rainforest with stunning Caribbean sea views. Or even a modern townhouse in a gated community near the heart of the action in Rodney Bay.



There are just so many wonderful options to choose from, and something for everyone.

Find your Saint Lucia sweet spot.





PROPERTY TYPE    SELF CATERING    # OF ROOMS    CAPACITY    WHEELCHAIR ACCESSIBLE    AIR CONDITIONING    CABLE TELEVISION    DOUBLE BED    KING SIZE BED    TWIN BEDS    QUEEN SIZE BED    WIFI    POOL    BEACH / ACCESS

**3 Zara Villas**

Rodney Bay  
+44 7946 351 620  
zara@twhorizons.co.uk  
10% COMMISSION

**Aanola Villas at Tapion Reef**

12 Tapion Reef rd, Castries  
1758 453 2223 / 485 2330  
walcottap@gmail.com  
10% COMMISSION

**Admirals Quay #5**

Rodney Bay  
1782 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Arc en Ciel**

Beau Estate  
1647 979 3357  
febornia.william@gmail.com  
10% COMMISSION out of rental or TA add their own commission on top of the rental amount.

**Baywalk Condos**

Rodney Bay, Gros Islet  
1758 452 6666 / 721-6786  
Tracy@BaywalkSLU.com  
10% COMMISSION on a monthly basis up to 10 months.

Villa	✓	3	6		✓	✓	✓	✓		✓	✓	✓	10 minutes drive
Villa	✓	5	Up to 5 people in each two bedroom unit		✓	✓	✓	✓	✓	✓	✓		✓
Villa	✓	3	6		✓	✓	✓	✓	✓		✓	✓	7 minutes walk
Villa		5 but can convert the TV room which has a bathroom into 6 rooms	12		✓	✓	✓	✓	✓	✓	✓	✓	5 minutes walk
Condos	✓	28	4 person per unit	✓	✓	✓		✓	✓	✓	✓		7 minutes walk



PROPERTY TYPE      SELF CATERING      # OF ROOMS      CAPACITY      WHEELCHAIR ACCESSIBLE      AIR CONDITIONING      CABLE TELEVISION      DOUBLE BED      KING SIZE BED      TWIN BEDS      QUEEN SIZE BED      WIFI      POOL      BEACH / ACCESS

**Beach Cross Villa Apartments**

Reduit, Gros Islet  
 1758 452 8553 / 724 9320  
 beachcrossvillaapts@outlook.com  
 15% COMMISSION of the rate.

**Bella Vista**

Cap Estate  
 1762 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Brise De Mer**

Cap Estate  
 1772 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Calypso Court**

Cap Estate  
 1760 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Castles in Paradise Villa Resort**

Savannes Bay  
 1758 454 8409 / 1404 6477441  
 castlesinparadise@candw.lc  
 10% COMMISSION

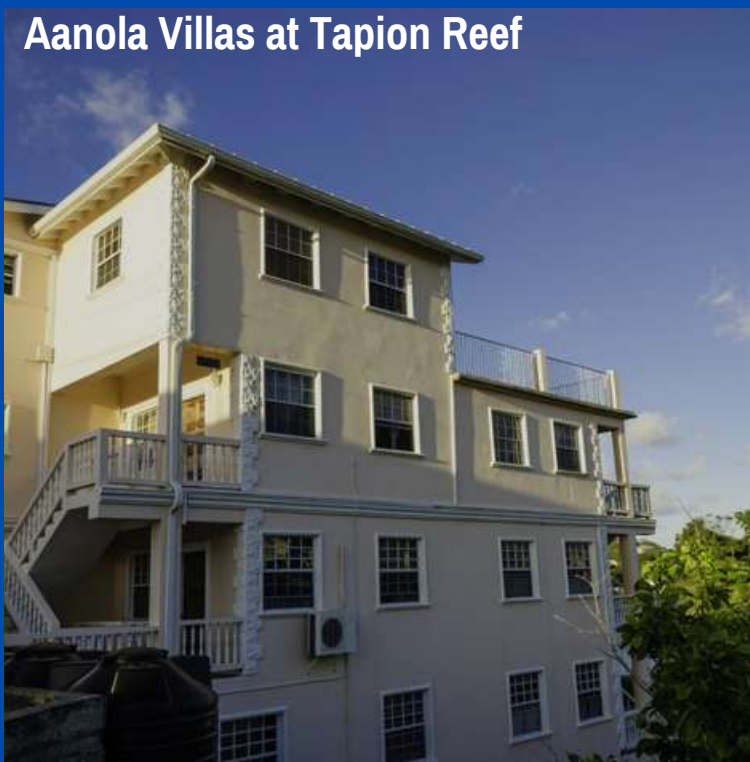
Hotel	✓	12	Two bedroom 4 persons. One bedroom 2 persons.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Villa	✓	3	6		✓	✓		✓			✓	✓	5 minutes drive
Villa	✓	4	8		✓	✓		✓	✓		✓	✓	5 minutes drive
Villa	✓	3	6		✓	✓		✓	✓	✓	✓	✓	5 minutes drive
Villa	✓	25	50	2 lower level apartments are wheel chair friendly	✓	✓	✓	✓			✓	✓	5 minutes drive



3 Zara Villas



Aanola Villas at Tapion Reef



Admirals Quay #5



Arc en Ciel



Baywalk Condos



Beach Cross Villa Apartments



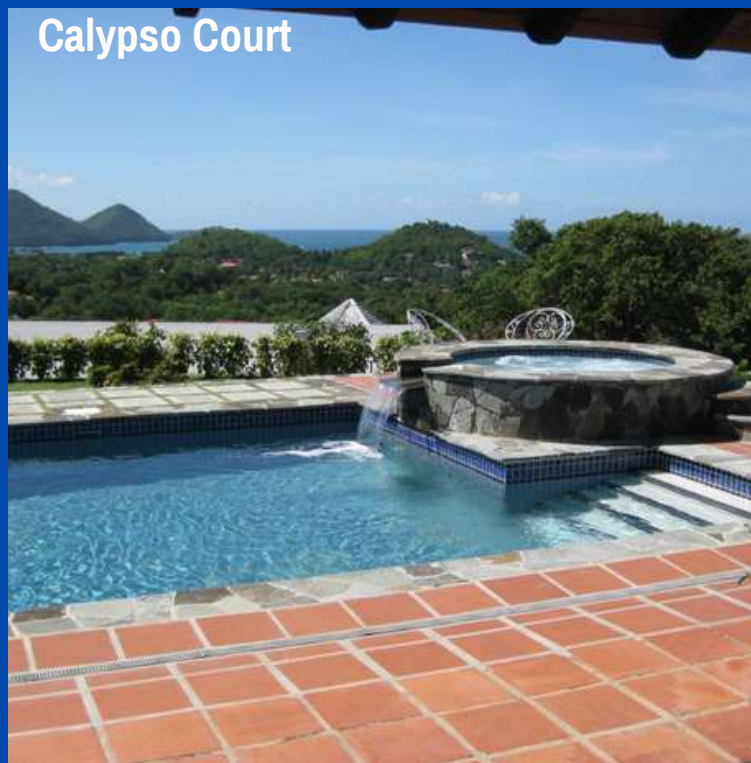
Bella Vista



Brise De Mer



Calypso Court



Castles in Paradise Villa Resort



# SAINT LUCIA Collection de Pépites

VILLAS • INNS • BNBs • BOUTIQUES



PROPERTY TYPE      SELF CATERING      # OF ROOMS      CAPACITY      WHEELCHAIR ACCESSIBLE      AIR CONDITIONING      CABLE TELEVISION      DOUBLE BED      KING SIZE BED      TWIN BEDS      QUEEN SIZE BED      WIFI      POOL      BEACH / ACCESS

**Colibri Cottage**

Soufriere  
1780 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Comfort Suites**

La Fargue, Choiseul  
1758 714 3460 / 720 7505  
d\_agdomar@hotmail.com  
10% COMMISSION

**Equinox**

Cap Estate  
1770 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Habitat Terrace**

Bonne Terre, Gros Islet  
1758 584 1120 / 484 0841  
habitatterraceslu@gmail.com  
10% COMMISSION for bookings made.

**Harbour #6**

Rodney Bay  
1766 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

Villa		6	12			✓		✓	✓		✓	✓	✓
Vacation Rental	✓	6	12		✓		✓			✓		✓	6 minutes drive
Villa	✓	4	8		✓	✓		✓	✓		✓	✓	5 minutes drive
Inn	✓	9	22		✓	✓	✓	✓	✓	✓	✓	✓	7 minutes drive
Villa	✓	3	6		✓	✓		✓			✓		7 minutes walk



PROPERTY TYPE      SELF CATERING      # OF ROOMS      CAPACITY      WHEELCHAIR ACCESSIBLE      AIR CONDITIONING      CABLE TELEVISION      DOUBLE BED      KING SIZE BED      TWIN BEDS      QUEEN SIZE BED      WIFI      POOL      BEACH / ACCESS

**Harbour #7**

Rodney Bay  
1767 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Harbour #17**

Rodney Bay  
1768 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**La Mer**

Cap Estate  
1763 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**LaBagatelle Villa**

Soufriere  
1758 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Mango Plantation**

Morne Fortune  
1758 518 0065  
cathyrioux@gmail.com  
10% COMMISSION

Villa	✓	3			✓	✓		✓				✓	✓	7 minutes walk
Villa	✓	3			✓	✓		✓				✓	✓	7 minutes walk
Villa	✓	3	6		✓	✓		✓	✓			✓	✓	5 minutes drive
Villa	✓	2	6			✓		✓		✓		✓	✓	7 minutes drive
Villa	✓	3	6 adults			✓						✓		7 minutes drive



Colibri Cottage



Comfort Suites



Equinox



Habitat Terrace



Harbour #6



Harbour #7



Harbour #17



La Mer



LaBagatelle Villa



Mango Plantation



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**Mountain View Apartments**

Monchy  
1758 489 0586  
joycelineclerville@live.com  
25% COMMISSION to every sale.

**One Hamilton Place**

Balembouche  
1758 384 4193  
gloria.rtc@hotmail.com  
10% COMMISSION

**Orchid Cottage**

Cap Estate  
1758 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Saline Reef**

Cap Estate  
1758 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Sea Pearl**

Cap Estate  
1758 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

Vacation Rental	✓	3	2		✓	✓	✓			✓	✓		10 minutes drive
Vacation Rental	✓	3	6 adults 1 child		✓			✓		✓	✓		3 minutes drive
Villa	✓	1	2	✓	✓		✓			✓	✓		5 minutes drive
Villa	✓	3	6		✓	✓		✓			✓	✓	5 minutes drive
Villa	✓	2	4		✓	✓		✓	✓		✓	✓	✓



**PROPERTY TYPE**   **SELF CATERING**   **# OF ROOMS**   **CAPACITY**   **WHEELCHAIR ACCESSIBLE**   **AIR CONDITIONING**   **CABLE TELEVISION**   **DOUBLE BED**   **KING SIZE BED**   **TWIN BEDS**   **QUEEN SIZE BED**   **WIFI**   **POOL**   **BEACH / ACCESS**

**Sequoia Villa**  
 Escap, Micoud  
 1473 536 8188  
 collinfrancis@gmail.com  
 7.5% COMMISSION

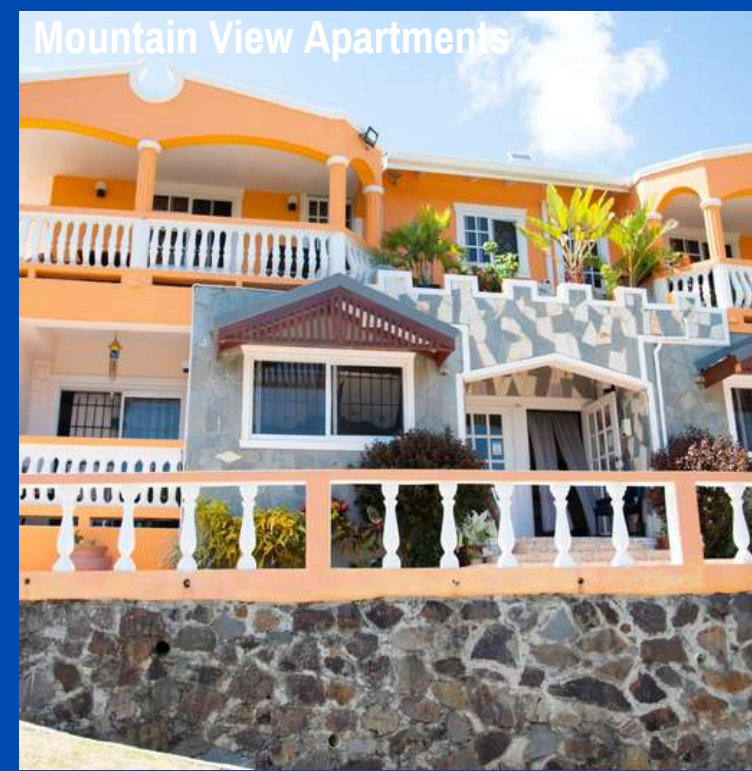
**Smuggler's Nest**  
 Cap Estate  
 1758 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Soufriere Estate Holiday Residence**  
 Soufriere  
 1758 715 1266  
 info@diamondstlucia.com  
 10% COMMISSION

**South Sea House**  
 Cap Estate, Gros Islet  
 1758 458 4848  
 admin@southseahouse.com  
 15% COMMISSION

**Sugarmon Villa**  
 Soufriere  
 1758 518 1680 / 286 9536  
 contact@sugarmonvillas.com  
 10% COMMISSION

Villa	✓	3	6	✓	✓	✓		✓		✓	✓	✓	2 minutes drive
Villa	✓	2	4		✓	✓		✓		✓	✓	✓	✓
Villa	✓	5	2 Adults + extra bed for 1 child in main bedroom		✓	✓	✓	✓				✓	10 minutes walk
Vacation Rental	✓	3	10		✓	✓		✓	✓	✓	✓	✓	5 minutes drive
Vacation Apartment	✓	6	2 per unit		✓			✓	✓	✓	✓	✓	3 minutes drive



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**Tamarind House**

Soufriere  
 1769 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Tamarind Villa**

Cap Estate  
 1781 450 8240/0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**The Date House**

Cap Estate  
 1764 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**The Oasis Apartments**

Black Bay, Vieux Fort  
 1758 719 7266  
 andjnp@hotmail.com  
 3% COMMISSION

**Top Of The World Apartments**

Marisule  
 1758 454 8409 / 1404 6477441  
 castlesinparadise@candw.lc  
 10% COMMISSION

Villa	✓	4			✓	✓					✓	✓	7 minutes drive
Villa	✓	7	14		✓	✓		✓	✓	✓	✓		7 minutes drive
Villa	✓	3	6		✓	✓		✓		✓	✓	✓	5 minutes drive
Apartments	✓	3	2 adults per apartment		✓	✓				✓	✓		3 minutes drive
Villa	✓	4	8		✓	✓	✓	✓			✓	✓	5 minutes drive



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**Villa Ashiana**

Marigot Bay  
1774 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa Atlantis**

Cap Estate  
1778 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa Cadasse**

Cap Estate  
1759 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

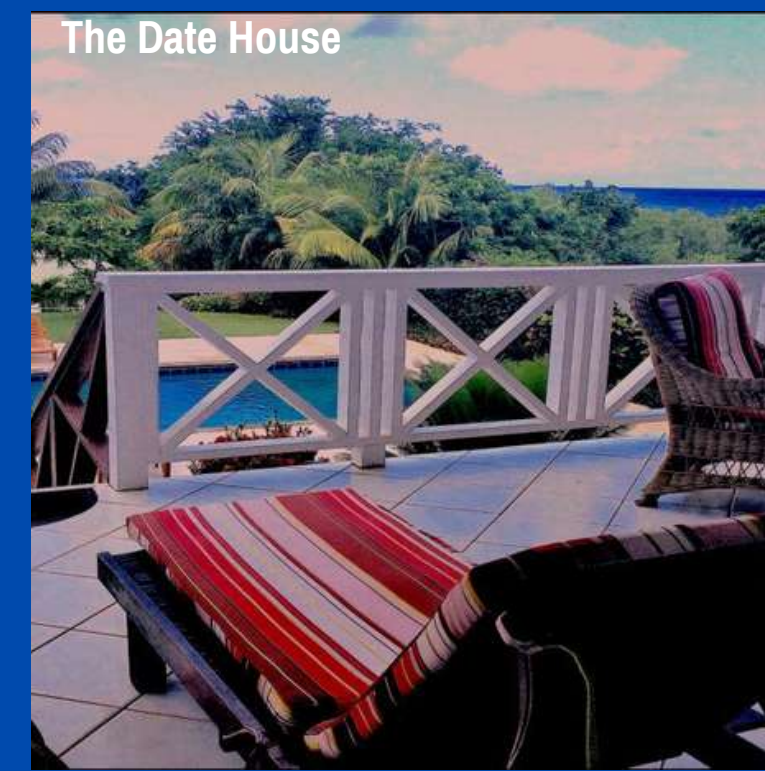
**Villa C'est La Vie**

Marisule  
1777 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa D'Arcy**

Cap Estate, Gros Islet  
1758 450 8240 / 0349  
reservations@blueskyluxurystlucia.com  
20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

Villa	✓	5	10		✓	✓		✓	✓	✓	✓	✓	3 minutes walk
Villa	✓	5	12		✓	✓	✓			✓	✓		5 minutes drive
Villa	✓	3	6		✓	✓		✓	✓		✓	✓	5 minutes drive
Villa	✓	5	10		✓	✓		✓	✓		✓	✓	3 minutes drive
Villa	✓	2	4		✓	✓		✓	✓	✓	✓	✓	5 minutes drive



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**Villa Decaj**

Cap Estate  
 1775 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa Kessi**

Cap Estate  
 1761 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa Susanna**

Marigot Bay  
 1765 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Villa Trou Rolland**

Marigot Bay  
 1779 450 8240 / 0349  
 reservations@blueskyluxurystlucia.com  
 20% COMMISSION on regular rates if the TA provides full concierge service. 15% COMMISSION on regular rates if the TA does not provide full concierge service.

**Wild Orchid**

Cap Estate  
 1773 450 8240 / 0349  
 cathyrioux@gmail.com  
 10% COMMISSION

Villa	✓	5	10		✓	✓		✓		✓	✓	✓	5 minutes drive
Villa	✓	3	8		✓	✓		✓	✓		✓	✓	5 minutes drive
Villa	✓	7	14		✓	✓		✓	✓	✓	✓	✓	✓
Villa	✓	6	11		✓	✓	✓	✓	✓	✓	✓	✓	3 minutes walk
Villa	✓	5	10		✓	✓		✓		✓	✓	✓	5 minutes drive



PROPERTY TYPE

SELF CATERING

# OF ROOMS

CAPACITY

WHEELCHAIR  
ACCESSIBLE

AIR CONDITIONING

CABLE TELEVISION

DOUBLE BED

KING SIZE BED

TWIN BEDS

QUEEN SIZE BED

WIFI

POOL

BEACH / ACCESS

Villa	✓	4	8		✓	✓		✓		✓	✓	✓	3 minutes drive
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**Xhale Villa**

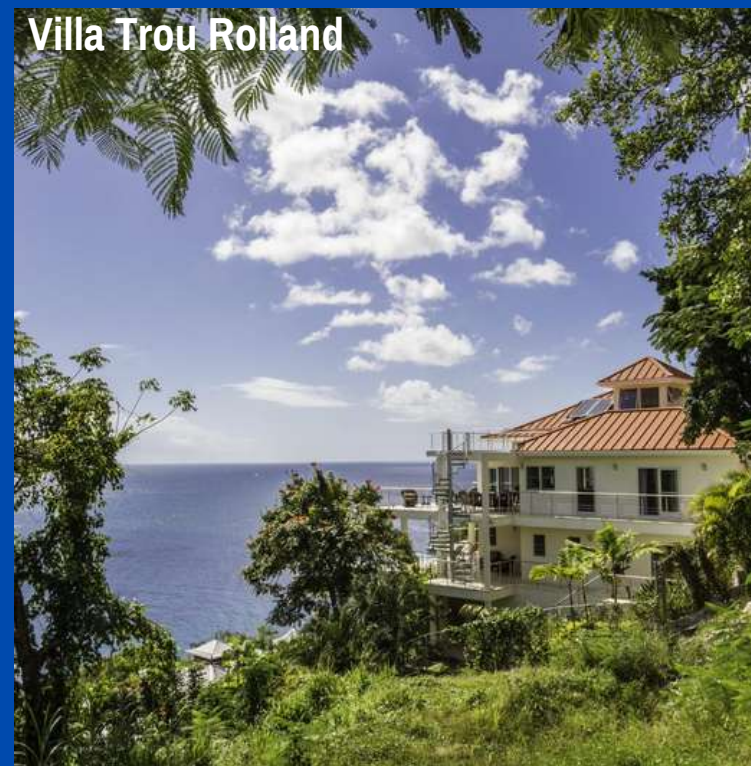
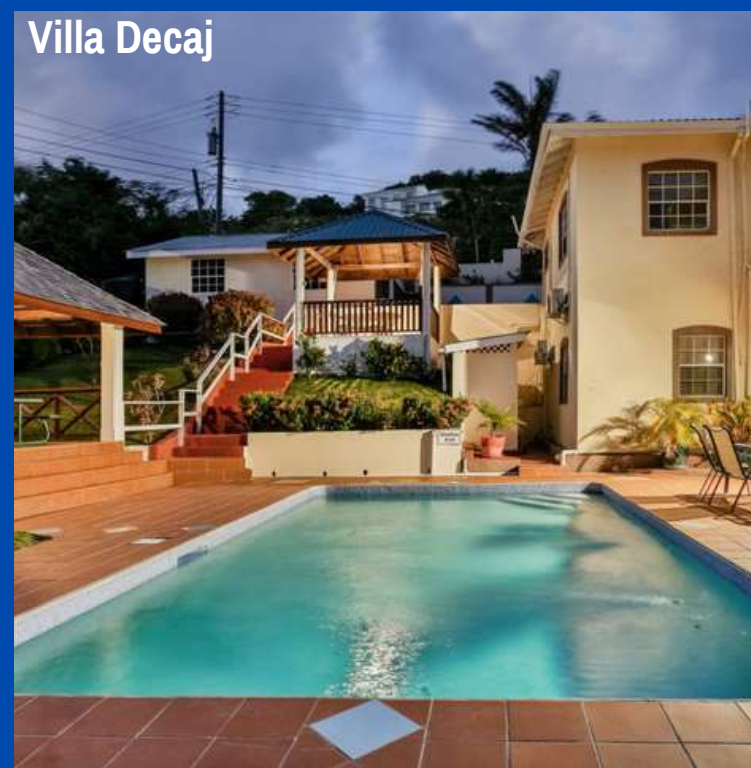
Cap Estate

1771 450 8240 / 0349

reservations@blueskyluxurystlucia.com

**20% COMMISSION** on regular rates if the TA provides full concierge service. **15% COMMISSION** on regular rates if the TA does not provide full concierge service.





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