

SAINT LUCIA AGENT MONTHS JUNE – NOVEMBER 2023



Welcome!

Be inspired during Saint Lucia Agent Months (SLAM).

Experience the sights, tastes and excitement of Saint Lucia as you zipline across the rainforest, dine around, stay at our luxurious accommodations and discover the endless wonders the island has to offer.

Enjoy special hotel rates, restaurant and activity specials. Once your trip is booked, contact the Saint Lucia Tourism Authority at information@stlucia.org so we can arrange site inspections for you.

See you soon.

SAINT LUCIA, Let Her Inspire You!

TOURS & ATTRACTIONS

Being outdoors never felt so good! Enjoy the rich earthy smell of the rainforest, and fill your lungs with the fresh island air.





BAREFOOT HOLIDAYS ST. LUCIA



OFFER: Up to 20% off selected excursions.

- Soufriere Island Delight
 - Essence of St. Lucia
 - Flavors of St. Lucia
- Rainforest Waterfall Adventure

T: 1 758 450 0507 E: info@barefootholidays.com W: www.barefootholidays.com





10% discount on selected tours

T: 1 758 716 8396 WhatsApp: 1 758 584 8396 E: info@stluciaecoadventures.com W: www.stluciaecoadventures.com





HACKSHAW'S BOAT CHARTERS



15% off to travel agents

T: 1 758 453 0553 / 1 758 721 8000 E: sales@hackshaws.com W: www.hackshaws.com





ISRAEL KING WATER TAXI PRIVATE TOURS



20% off our website prices for tours for agents

T: 1 758 717 3301 E: info@israelkingwatertaxi.com W: www.israelkingwatertaxi.com





RAINFOREST ADVENTURES



50% off to travel agents who would like to experience our tours.

Upon booking, the agents must provide the Reservations Team with their IATA Membership information.

T: 1 758 461 5151 E: reservations.slu@rainforestadventure.com W: www.rainforestadventure.com



SEA SPRAY CRUISES





15% discount for Travel Agents and their friends/family traveling with them.

T: 1 758 458 0123 E: info@seaspraycruises.com W: seaspraycruises.com



RESTAURANTS

The island has become a hub for culinary enthusiasts. Check out a few of the top

options to satisfy your taste buds and enjoy your dining experience.





ARTISAN RESTAURANT ST. LUCIA FAYE GASTRONOMIE CARAIBES



15% discount on dining experience to all travel agents. Complimentary Glass of Champagne.

T: 1 758 730 2200 / 1 758 719 5019 E: sales@fayegastronomie.fr or events@fayegastronomie.fr W: www.fayegastronomiecaraibes.com



THE PAVILION RESTAURANT AT CAILLE BLANC VILLA & HOTEL





Travel Agents receive 20% off. Reservations required.

Join us and enjoy a refreshing cocktail and sumptuous meal with a glorious view of the pitons and Caribbean. We serve breakfast, lunch and dinner. Adults only.

> T: 1 800 PITONS 0 E: sales@cailleblancvilla.com W: https://cailleblancvilla.com/the-pavilion-restaurant/



SAINT LUCIA 2023 AGENT MONTHS

ACCOMODATIONS

Saint Lucia is worldrenowned for its natural beauty and range of spectacular resorts. There are many memorable and original places to stay in Saint Lucia.





AKASHA LUXURY VILLA



• 20% discount off published rates

- Maximum of 4 suites villa is only rented to one party at a time
 - Minimum stay 5 nights Includes daily housekeeping
 - Cook for breakfast and lunch guests pay for the food
 - Chef for evening dinner available at extra cost

T: 1 778 895 7787 E: surrinder@chahl.com W: https://akasha.stlucia.cc/

SAINT LUCIA

2023 AGENT MONTHS



ANSE CHASTANET



The special agent rate from June 1-Oct 31, 2023, is US 210 per person daily.

Rates are based on run of house accommodation in double occupancy and include breakfast and dinner (MAP) and all tax/service charges. All reservations and rates are subject to availability at the Resort. If you would like to be indulged, contact:

> T: 1 800 223 1108 E: ansechastanet@ansechastanet.com





BAY GARDENS BEACH RESORT & SPA



Bed & Breakfast Meal Plan - US\$140.00 All-Inclusive Meal Plan - US\$290.00

Conditions:

Room rates are based on single or double occupancy per room per night. Rates are inclusive of 13% service charge & 7% VAT. Travel window: 15th May – 30th June and 1st September – 19th December. Subject to availability based on the designated room types. Rooms will be confirmed based on availability. Rates do not include the tourism accommodation levy of US\$3.00 per person, per night at the Bay Gardens Hotel, Inn and Marina Haven or US\$6.00 per person, per night at the Bay Gardens Beach Resort.

Kindly note to order to qualify for the travel agent rates, a site visit must be completed during your visit for all of the four Bay Gardens properties. The agents IATA number and proof of identification is required.

T: 1 877 620 3200 E: info@baygardensresorts.com W: www.baygardensresorts.com





BAY GARDENS HOTEL



Bed & Breakfast Meal Plan - US\$80.00 All-Inclusive Meal Plan - US\$180.00

Conditions:

Room rates are based on single or double occupancy per room per night. Rates are inclusive of 13% service charge & 7% VAT. Travel window: 15th May – 30th June and 1st September – 19th December. Subject to availability based on the designated room types. Rooms will be confirmed based on availability. Rates do not include the tourism accommodation levy of US\$3.00 per person, per night at the Bay Gardens Hotel, Inn and Marina Haven or US\$6.00 per person, per night at the Bay Gardens Beach Resort.

Kindly note to order to qualify for the travel agent rates, a site visit must be completed during your visit for all of the four Bay Gardens properties. The agents IATA number and proof of identification is required.

T: 1 877 620 3200 E: info@baygardensresorts.com W: www.baygardensresorts.com





BAY GARDENS INN



Bed & Breakfast Meal Plan - US\$80.00 All-Inclusive Meal Plan - US\$180.00

Conditions:

Room rates are based on single or double occupancy per room per night. Rates are inclusive of 13% service charge & 7% VAT. Travel window: 15th May – 30th June and 1st September – 19th December. Subject to availability based on the designated room types. Rooms will be confirmed based on availability. Rates do not include the tourism accommodation levy of US\$3.00 per person, per night at the Bay Gardens Hotel, Inn and Marina Haven or US\$6.00 per person, per night at the Bay Gardens Beach Resort.

Kindly note to order to qualify for the travel agent rates, a site visit must be completed during your visit for all of the four Bay Gardens properties. The agents IATA number and proof of identification is required.

T: 1 877 620 3200 E: info@baygardensresorts.com W: www.baygardensresorts.com





BAY GARDENS MARINA HAVEN



Bed & Breakfast Meal Plan - US\$80.00 All-Inclusive Meal Plan - US\$170.00

Conditions:

Room rates are based on single or double occupancy per room per night. Rates are inclusive of 13% service charge & 7% VAT. Travel window: 15th May – 30th June and 1st September – 19th December. Subject to availability based on the designated room types. Rooms will be confirmed based on availability. Rates do not include the tourism accommodation levy of US\$3.00 per person, per night at the Bay Gardens Hotel, Inn and Marina Haven or US\$6.00 per person, per night at the Bay Gardens Beach Resort.

Kindly note to order to qualify for the travel agent rates, a site visit must be completed during your visit for all of the four Bay Gardens properties. The agents IATA number and proof of identification is required.

T: 1 877 620 3200 E: info@baygardensresorts.com W: www.baygardensresorts.com









2 nights @ US\$180.00 per night and includes continental breakfast.

T: 1 758 486 6791 E: helenresorts@gmail.com





CAILLE BLANC VILLA & HOTEL



EXCLUSIVE AGENT RATE - July 1, 2023 - November 20, 2023 35% off Rack Rates includes breakfast daily AND free transportation FROM UVF airport direct to Caille Blanc Villa & Hotel;

Run of the House Ocean View Suite only
 Welcome cocktail on arrival
 Velcome to cocktail on arrival
 Complimentary daily shuttle to beach
 Minimum two nights maximum five nights
Reservations: Email: alisa@cailleblancvilla.com Call or whatsapp: (917) 512-3375 or Online: https://bit.ly/cailleblancreservation
 Booking discount code: SLAM2023
 Subject to availability; no alterations or substitutions; must provide IATA card

T: 1 917 512 3375 E: alisa@cailleblancvilla.com W: www.cailleblancvilla.com



SAINT LUCIA 2023 AGENT MONTHS



CALABASH COVE RESORT & SPA



Special Travel Agent Rate For Up To 5 Nights All Inclusive Nightly Rates: US\$250 per room, dbl; US\$200 per person, sgl. Breakfast Plan Night rates: US\$150 per room, dbl; US\$100 per person, sgl.

> Rates are subject to 10% VAT & 10% Service Charge. Daily payable tourism levy of US\$ 6.00 per person

Additional nights can be purchased at 20% off published rates. This is a request only. You will receive your reservation number within 48 hours. Once received, you must provide a copy of your flight itinerary within 96 hours to maintain your reservation space. Agent may guarantee this fee by credit card only and a 3-night cancellation penalty applies on all reservations. Travel Agent Rates valid yearly for travel January 16 - December 20 and subject to availability. Offer applies to bonafide travel agents ONLY, and a comprehensive site inspection will be organized during your stay. Travel Agent Rates feature a ROH category and are based on availability, are non-transferable and black out dates apply. Requests must be received no earlier than 45 days prior to travel.

> T: 1 800 917 2683 E: reservations@calabashcove.com W: www.CalabashCove.com



SAINT LUCIA 2023 Agent Mo<u>nths</u>



CASTLES IN PARADISE - VILLA RENTALS



RATES PER NIGHT (\$ USD) - MINIMUM 4 NIGHTS

W: www.castlesinparadise.com

	POOL	(May 1 - Oct 31)	(Nov 1 - Apr 30)	
2 Bedroom Villa	Shared	240	300	-,
3 Bedroom Villa	Private	320	400	
1 Bedroom Condo	Shared	180	200	
2 Bedroom Condo	Shared	240	300	
LONG TERM RENTALS ARE AVAILABLE ON REQUEST				ETOFR1
T: 1 758 454 8409 E: castlesinparadise@candw.lc				







Meal Plan Bed & Breakfast All-Inclusive

Garden View Room Rate \$130.00 \$230.00

Conditions:

Rates are based on single or double occupancy
Rates are per night and subject to 10% service charge, 7% VAT & \$6.00 tourism levy fee per person

 All-inclusive rates include breakfast, lunch, dinner and drinks
 Rates are from 11 April to 30 November 2023
 Blackout dates may apply for 11-14 May & 22 Dec 23-02 Jan 24
 Rates are based on availability
 Other restrictions may apply

Contact us at reservations@coco-resorts.com or call 1 758 456 2800 for further assistance

T: 1 758 456 2800 E: reservations@coco-resorts.com W: www.coco-resorts.com



SAINT LUCIA 2023 AGENT MONTHS







US\$300 per room per night fully inclusive of everything, drinks, food and taxes.

T: 1 758 452 8212 E: info@eastwinds.com W: https://eastwinds.com/



SAINT LUCIA 2023 AGENT MONTHS



FOND DOUX ECO RESORT



A discounted rate of 50% for agents. Travel June 1st - November 30th, 2023 Minimum stay two nights

T: 1 758 731 3090 / 716 8801 E: info@fonddouxresort.com W: www.fonddouxresort.com





Nick Troubetzkoy's JADE MOUNTAIN Saint Lucia

JADE MOUNTAIN



The special agent rate from June 1-Oct 31, 2023, is

US 490 per person, based on double occupancy in a Sky Whirlpool Suite, inclusive of Breakfast and Dinner (MAP) and tax/service charges.

US 645 per person, based on double occupancy, based on run of house accommodation in an infinity pool sanctuary, inclusive of Breakfast and Dinner (MAP) and tax/service charges.

> All reservations and rates are subject to availability at the Resort. If you would like to be indulged, contact:

T: 1 800 223 1108 E: jademountain@ansechastanet.com



SAINT LUCIA 2023 AGENT MONTHS



LA HAUT RESORT



25% off the rate for all room categories, based on single or double occupancy, require a minimum stay of 2 nights, our rates do not include any meals.

This special is fit for travel May 1st to October 30th, 2023. To make a booking the booking code will be SLAM 2023 with IATA number.

> T: 1 758 459 7008 E: lahaut.resort@gmail.com W: www.lahaut.com





OASIS MARIGOT



Vacation Club Villas-Marigot Bay \$133/night for 2 guests. Requires a minimum of 3 nights. Taxes and fees may apply.

> T: 1 800 263 4202 / 1 819 303 0818 E: info@oasismarigot.com W: www.oasismarigot.com



RABOT HOTEL SAINT LUCIA FROM HOTEL CHOCOLAT

RABOT HOTEL FROM HOTEL CHOCOLAT



25% off Bed & Breakfast for agents – offer code SLAM2023

BW: 1st May to 31st July 2023 TW: 1st May to 31st October 2023 Terms: Min 3-night stay. Tax & service charge included (gov. levy to be added on property)____

T: 1 758 459 7966

E: reservations@thehotelchocolat.com

W: https://www.hotelchocolat.com/uk/rabothotel.html



SAINT LUCIA 2023 AGENT MONTHS

Sandals

SANDALS RESORTS



Starting at \$380pp

With our exclusive Stay at One, Play at Three Exchange Program, your dining options expand to 27 restaurants. You can extend your diving experiences to exotic underwater playgrounds at two additional resorts. Enjoy the vibrant entertainment that's ever-changing from night to night at all three resorts. Complimentary round-trip transfers between all resorts are part of the Sandals Luxury Included® difference.

> T: 1 800 327 1991 ext. 4007 W: www.sandals.com









Special SLAM Offer US\$280.00

Includes: Breakfast, Lunch, Dinner, Afternoon tea and Beach cooler Service. The bar is open from 10AM to 11PM.

T: 1 758 731 4020

E: reservations@soco.house / reservations@thesocohotel.com

W: www.thesocohotel.com





TÊT ROUGE RESORT



US \$150/room/night

plus taxes and include complimentary breakfast

T: 1 758 487 5054 E: diana@tetrouge.com W: www.info@tetrouge.com





THE LANDINGS RESORT & SPA



Promotional code: SLAM2023 Enjoy a special just for you with over 30% discount off the daily rates and \$100 resort credit, only at The Landings Resort and Spa!

Minimum 2 nights stay is required. Rate includes daily breakfast, on-resort activities, taxes, service charges and more! Travel Industry ID is required at check-in. Some restrictions apply over high demand periods.

Rates start from \$254 per night.

T: US Toll Free: 1 (866) 252 0689 T: UK Toll Free: 0 (800) 066 8099 E: reservations@landingsstlucia.com W: https://www.landingsstlucia.com/





TI KAYE RESORT & SPA



Agents stay for less all summer long!

Enjoy Ti Kaye and all that it has to offer for \$125 per room per night with full breakfast.

10% VAT, 10% Service charge and Head Tax of \$6 per adult per night are not included.

Extra Perks; 30% off Massages at the Kai Koko Spa and 30% off Food and Beverage.

> T: 1 758 456 8101 E: reservations@tikaye.com W: www.tikaye.com





WINDJAMMER LANDING VILLA BEACH RESORT



\$250/per night for our Premium All Inclusive Package, based on double occupancy.

Rates are in USD and are subject taxes, service charges, and accommodation levy

T: 1 758 456 9000

E: reservations@windjammer-landing.com W: www.windjammer-landing.com





ZOËTRY® MARIGOT BAY ST. LUCIA BY INCLUSIVE COLLECTION, PART OF WORLD OF HYATT



• 35% off best available rate

Complimentary upgrade to Master Suite from Junior Suite 1 Room per travel agent

T: 1 758 458 5300 E: reservations.zomsl@zoetryresorts.com W: https://www.amrcollection.com/en/resorts-hotels/zoetry/stlucia/marigot-bay-st-lucia/



SAINT LUCIA 2023 AGENT MONTHS